CLOUD BACKUP & DISASTER RECOVERY

Backup as a Service (BaaS) protects the data, and typically allows for recovery of a file or server back to the customer's on-prem enviornment. **Disaster Recovery as a Service (DraaS)** protects the business, and allows for recovery of the entire IT enviornment (servers, storage, networking, apps, data) in the cloud.

Required Info

WHAT IS THE GOAL OF THIS PROJECT, IN YOUR OWN WORDS?

_____

_____

_____

VIRTUALIZATION PLATFORM(S)

- [ ] VMware vSphere
- [ ] Microsoft Hyper-V
- [ ] Citrix XenServer
- [ ] Other _____

OF PHYSICAL SERVERS (NOT VM HOSTS)

_____

OPERATING SYSTEMS

- [ ] Windows
- [ ] IBM i (AS/400)
- [ ] IBM z (mainframe)
- [ ] Linux
- [ ] IBM p (AIX)
- [ ] Other

STORAGE (TB) _____

ARE ALL THE SERVERS AND STORAGE LISTED ABOVE IN SCOPE FOR THIS PROJECT?

- [ ] Yes
- [ ] No

PLEASE DESCRIBE YOUR CURRENT RECOVERY STRATEGY.

_____

_____

_____

CURRENT BACKUP SOFTWARE

_____

DO YOU PLAN TO KEEP USING YOUR CURRENT BACKUP SOFTWARE?

- [ ] Yes, I will use my current software to back up to the cloud.
- [ ] Yes, but I want to augment my backups with a replication solution for shorter RTOs.
- [ ] No, I want to replace it with a cloud backup solution.
- [ ] Other _____

WILL YOU CONTINUE TO BACK UP LOCALLY?

- [ ] Yes, I will require local backups.
- [ ] No, remote/cloud backups will suffice.

DO YOU REQUIRE THE ABILITY TO RUN APPLICATIONS IN THE CLOUD FOR BUSINESS CONTINUITY PURPOSES?

- [ ] Yes, I need to be able to recover and run applications in the cloud.
- [ ] No, I just need to get data offsite for local recovery back to my site.

HOW LONG CAN YOU APPLICATIONS BE DOWN AFTER A DISASTER (RTO)?

- [ ] ←1 HR
- [ ] 1-4 HR
- [ ] 4-12 HR
- [ ] →24 HR

HOW MUCH DATA CAN YOU AFFORD TO LOSE IN A DISASTER (RPO)?

- [ ] ←1 HR
- [ ] 1-4 HR
- [ ] 4-12 HR
- [ ] →24 HR

COMPLIANCE STANDARDS REQUIRED

☐ SSAE 16 Type II   ☐ HIPAA   ☐ PCI   ☐ FISMA   ☐ FedRAMP   ☐ SOX

☐ GLBA   ☐ ISO 27001   ☐ Other _____

Helpful Info

ENDPOINT BACKUPS

☐ Yes, I need to back up endpoints in addition to servers.

☐ No, I only need to back up servers.

IS LONG-TERM DATA RETENTION PART OF THIS PROJECT?

☐ Yes, I need to retain long-term data in the cloud.

☐ No, I have data retention coverd already.

☐ Other _____

DATA RETENTION POLICY

☐ → 3 Months   ☐ 3-12 Months   ☐ → 1 Year

☐ Other _____

DO YOU CURRENTLY HAVE A SECOND SITE FOR DR PURPOSES?

☐ Yes, I have a hot site with mirrored infrastructure.

☐ Yes, I have a warm site with backups and limited infrastructure.

☐ No, I don't have a second site.

ARE YOU USING A SAN OR NAS TODAY?   ☐ Yes   ☐ No

ARE YOU CURRENTLY USING ANY OF THESE TECHNOLOGIES?

☐ Cisco Compute   ☐ EMC Storage   ☐ NetApp Storage

☐ Other _____

PRIMARY SITE CONNECTIVITY TYPE

☐ Internet   ☐ MPLS   ☐ VPN

SIZE OF PIPE (MBPS) _____

DATA CENTER LOCATION(S) REQUIRED

☐ US: Anywhere   ☐ US: East   ☐ US: Midwest

☐ US: West   ☐ Canada   ☐ S. America

☐ Europe   ☐ APAC

☐ Other _____

DO YOU USE VIRTUAL DESKTOP INFRASTRUCTURE (VDI) TODAY?   ☐ Yes   ☐ No

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BUDGET (PER MONTH)* _____

WHAT IS YOUR EXPECTED "GO LIVE" DATE FOR THIS PROJECT?* _____

WHY CLOUD? PLEASE EXPLAIN YOUR BUSINESS NEED.*
_____
_____
_____

Administration

FIRST NAME (CLIENT)* _____

LAST NAME (CLIENT)* _____

TITLE _____

EMAIL ADDRESS (CLIENT)* _____
_____

PHONE # (CLIENT)* _____

COMPANY (CLIENT)* _____

 # OF EMPLOYEES _____

ADDRESS (CLIENT HQ)* _____

CITY* _____

STATE* _____

ZIP CODE* _____

ACCOUNT MANAGER* _____

AM EMAIL ADDRESS* _____

JUVO TECHNOLOGIES